

# ILIS

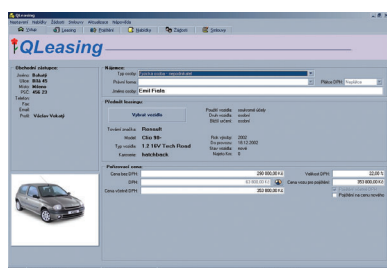
## Leasing Information System



Looking for a single tool to help you and your business partners make the process of concluding leasing contracts faster and more efficient? Would you like to have a fully automated system to monitor the activities of each business manager at your disposal? Do you need to monitor your clients, contracts and leasing events closely? Are you often forced to adapt your services to new conditions and various customer categories? UNICORN's ILIS is designed to meet those purposes and to bring a higher added value.

### Complex Issues

ILIS is a solution designed to create leasing offers and to generate and administer leasing contracts. The system consists of two basic parts: business and central. The business part handles the creation of leasing offers and drafts, along with full calculation of leasing amounts and insurance, and can be easily deployed on the system of a business partner, representative or branch worker. The central part of the application is used to support the approval process for created draft contracts, to apprise leased objects, administer client and business partner databases, and calculate commissions. It is deployed in the leasing company's headquarters as an Internet/intranet application. The two parts of the system communicate via Internet, using secure methods.



### Processing Efficiency

There is a process of calculating leasing installments preceding each leasing draft. The output of this calculation is also used as an offer presented to the client. Then, the system will generate a preliminary contract to be sent to the HQ for approval. Business partners can send the draft via Internet or by fax. In the case that there is no permanent Internet connection and no fax, the system can create a separate file to be stored on various communication media or to be sent by e-mail. The central part of the system is used to approve (or reject) the drafts. Any draft contracts received by the system are automatically evaluated, using a set of predefined criteria. Then, they go to various approval queues, depending on their significance levels. Approved drafts are sent back to the business partner and leasing contracts are generated on basis of such accepted drafts. Moreover, the information system can communicate with external accounting systems, exporting leasing contracts, orders for costs and other data for them.

### ASSETS

#### > Comprehensive

Full coverage of leasing-related business activities

#### > Up to Date

On-line information on business partners' activities, contracts, payments, and commissions

#### > Customizable

Adjusting individual leasing parameters for any business partner

#### > Flexible

Communication with external accounting systems

#### > Available

Internet technology ensures system accessibility from anywhere

#### > Secure

Data encryption, logging all operations





## Technologies

### > Database:

Oracle 9i

### > Application Server:

Oracle 9i AS

### > Development Environment:

Java, Delphi

## Customer profile

### > Leasing companies

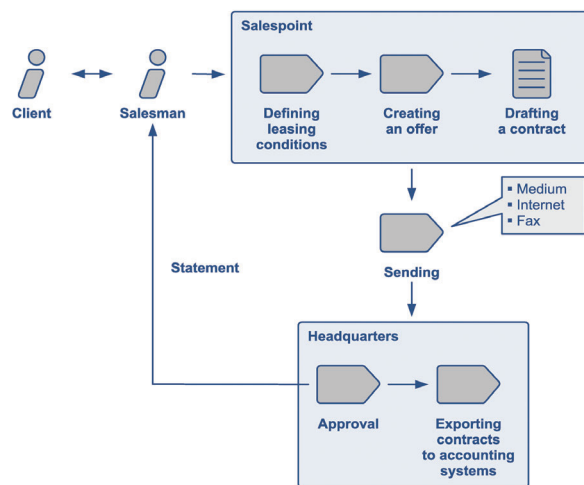
## References

### > Credium, a.s. (member of SOFINCO S.A.)

The Leasing Event is an important functionality of the system, used to set individual parameters of a selected leased object for a designated business partner group. Each Leasing Event can be applied only to a leased object meeting its defined criteria. Customizable parameters include event duration, minimum or maximum length of repayment schedule, advance amount, leased object type and age, and more.

## Basic workflow

1. Creating a leasing offer
2. Drafting a leasing contract
3. Sending a draft to the HQ
4. Automated draft approval
5. Generating a leasing contract
6. Exporting contracts to external accounting systems



ILIS supports both usual financial leasing and operative leasing.

## System Benefits

- > The information system addresses the complex business issues of any leasing company
- > The automated process of leasing contract approval significantly reduces the administration costs
- > On-line information on business partners, clients and contracts make it possible to solve unexpected situations quickly

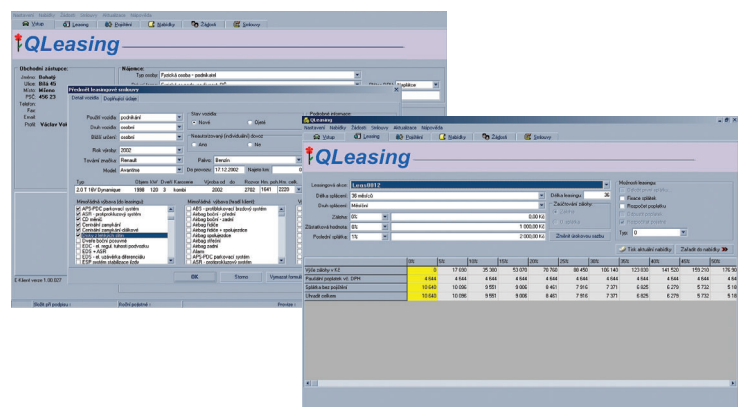


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